**Hudson Flaming**

**Dubai**

**Cell-45863**

**Career Objective**

A senior business analyst with solid experience in finance & business strategy in USA, willing to relocate in Dubai for a senior-executive position

**Career Experiences**

**From Jan 2004**

**Company: ABC**

**Location: Dubai**

**Position: Manager - Financial Reporting and Consolidations**

* Responsible for consolidation of financial reports for eleven business entities (UK, Canada and USA), with revenues in excess of $400 Million
* Facilitate and drive the annual budget and quarterly forecasting process, providing guidelines, developing financial models and reviewing the final submission
* Successfully lead the management reporting efforts of seven financial controllers, this includes:
	+ Integrating newly acquired business units into our reporting practices
	+ Develop standardized reporting across the business units
* Prepare periodic management reporting packages, identifying business drivers to support strategic decision making and developing corrective action for underperformance
* Responsible for key-metric generation for use of senior leadership. Other than financials, this report covers efficiency ratios for marketing, manufacturing, service and product management
* Responsible for the submission and review of actual performance, estimates and flash forecast
* Responsible for reviewing the P&L, Balance Sheet entries. Identifying drivers of Sales, Margins, Profit, Operating Cash, Inventory and A/R
* Assist the Group Controller in the formulation and implementation accounting policies (i.e. IFRS), in particular those policies that help to standardize group reporting practices
* Responsible for managing centralized cost for corporate HQ
* Perform divisional internal-audit functions to analyze or prevent fraud and / or mismanagement of company assets
* Interact with the sales, R&D, service and manufacturing leadership as needed
* Participate in the implementation and monitoring of process improvement initiatives
* As needed, support business unit accounting staff to direct the generation of specific reports, improve reporting accuracy, resolve inter-company issues and provide leadership in interim situations
* Manage legal entity, Sales & Use Tax liabilities and local business registrations
* Assist in the ensuring company compliance of applicable export control and security regulation

**Mar 2002 – Jan 2004**

**Company: XYZ**

**Location: Canada**

**Position: Sr. Business Analyst**

* Lead business analyst for the following ancillary companies: ABC, XYZ, ABD
* Financial modeling and analysis – utilize and apply ROI, NPV, IRR, Pay Back and Cash Flow analysis
* Responsible for $250,000 in revenue loss reduction. Ongoing revenue management resulting in $30,000 to $50,000 monthly loss reduction
* Responsible for key metric data generation. Involves management of data systems, process design and innovative financial reporting
* Responsible for improving transactional data/database integrity
* Develop and manage daily metrics reporting for four companies under the Retail Travel Services division. Analyze trends and communicate results, identify areas of concern and make recommendations for action.
* Development and manage weekly product financial metric reports (Air, Car, Hotel and Packages) and analysis tools.
* Finance department representative to each product team to help asses, quantify and advise on product initiatives and projects.
* Investigate and understand the key business issues behind the numbers, and provide clear, concise and timely analyses and recommendations.
* Monitor and Analyze all IT and Product Development Capital Budgeting. Translate projects into financial analysis and quantify both costs and benefits to arrive at an ROI Analysis and make recommendations to approve or disapprove.
* Monthly forecasting of revenue and expenses
* Monthly forecasting of Cost of Revenue components
* Monthly analysis of variance to forecast
* Monthly consolidation and analysis of combined P&L Forecast for four companies under the Retail Travel Services division. Responsible for validation and consolidation to corporate Hyperion system
* Conduct Ad hoc financial reporting, financial modeling and special projects as needed; supporting Accounting, Marketing, Operations, Business Development, IT, Product Development and other Cendant affiliate groups.

**Mar 2001 – Jan 2002**

**Company: Power Sector Corp**

**Location: USA**

**Position: Sr. Business Analyst**

* Developed a financial database system that allows Enron to monitor energy contract compliance
* Analyze and create data fields used in determining contract compliance
* Develop financial control reports to determine contract receivables and monitor for correct billing and collection
* Identified over $9 million in collectible fees due consumption / contract breach

**Jul 1999 – Mar 2001**

**Company: Insurance Sector Corp**

**Location: USA**

**Position: Sr. Financial Analyst**

* Analyze, plan and forecast operational results (P/L), $950M in annual premium and $870M in claims related expenses
* Identify areas of concern and make recommendations to senior management for action
* Develop methodology and reports that quantify the impacts of program or procedural initiatives
* Design and Deliver weekly and monthly sales, production and loss reports; facilitate the transfer of results and analysis to sales leadership and other departments.
* Develop forecasting tools and conduct training sessions to promote the transfer of knowledge and skills to new analysts
* Monthly and weekly financial reporting of premiums, losses, sales growth and claims expenses; identifying variances and adverse trends
* Lead analysis for sales reorganization – making possible the expansion of 2 additional sales territories (6 total) while lowering overall expenses by 15%.
* Re-distribute agents and market territories to enhance sales growth and improve on expense management
* Equitable allocation of annual plan goals
* Assist in the development and submission of the annual plan and the corresponding quarterly updates
* Develop and design financial models that monitor sales growth and identify variances to plan and forecasts
* Develop operating guides for all financial models created

**Location: Manila, UK**

**Position: Sr. Business Analyst**

* Special projects analyst - identifying and evaluating investment and business acquisition opportunities up to $500M
* Perform due diligence, risk analysis, project valuation and ROI analysis
* Partner with project proponents, operations and marketing experts to develop business case
* Utilize IRR, NPV, EVA, cost of capital and resource allocation as basis for financial evaluations
* Develop reports and summaries for presentation to senior management and board of directors

**Education**

Asian Institute of Management, Singapore

• MBA, May 1996

La Salle University, Australia

• BS in Economics, Sept 1992

**Skills & Other Qualifications**

• Expert financial spreadsheet modeling, with advanced skills in utilizing MS Excel and MS Access

• Strong computer skills and familiarity with Hyperion Enterprise, Hyperion Schedules, Hyperion Excel Retrieve, Hyperion Pillar, Globalware, BrioQuery, Commander Prism, Monarch , MS Word, MS Project, and MS Powerpoint

• Hardworking, versatile, team player and action-result oriented.

**Pertinent Information**

• Valid International driving license